

DESIGN PACKAGING FOR SMALL INDUSTRY



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**INDONESIAN CENTER FOR AGRICULTURAL
TRAINING LEMBANG
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SPECIFIC LEARNING OBJECTIVE

After learning, the participants are able to
understand:

- (1). The meaning of desain packaging.
- (2). The objectives of desain packaging
- (3). How to design of packaging .



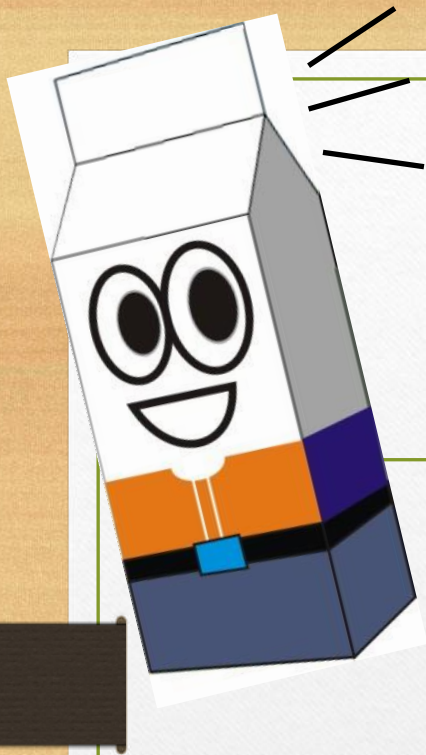
UNDERSTANDING OF PACKAGING DESIGN

- Packaging design understanding is a
work that is a combination of the process
of design, evaluation, and manufacture of
product packaging.



What is the purpose of packaging design ?





Why did Packaging should be designed ?

In order Interisting.....!

Besides the eye catching.....

***Packaging as power mute but
effecting marketingthat can
retrieve consumers 'hearts'.***





The characteristics to consider in the display of packaging

Picture ?

Graphic display

Monocrom colour?

Weight or content

Form of the product itself

Form of the packaging

Packaging materials

Trademark

Eergonomis design



What are the Criteria for Food Packaging Design ?



<http://en.wikipedia.org/wiki/File:Can%28>



<http://hotproducts.manufacturer.com>

Plastic bottles - colors



<http://id.pantone.com/pages/pantone/Pantone.aspx?>



<http://springstargains.com/2010/10/>



<http://absolute-truths.com/?p=2429>



<http://www.rubber-stamps.net/go-green/eco-friendly-stamps/>

Why Packaging Should Be Attractive?



Interesting according to whom

Packaging designer?

Sellers?

Buyers?

Buyers who do?

**PURCHASERS WITH SPECIFIC AND ADJUSTED
SEGMENT WITH THE AIM TO "BUY"**

*Have you ever thought that
buyers how that will buy your
product?*





Attracting Potential Buyers Become a BUYER

Tying Buyers to CUSTOMERS

The meaning is packaging must be
able to influence the decision of
prospective buyers

What's

Interesting? ?

The interesting thing is:

Appearance overall are:

Graphics, Forms, Contents
in Packaging, Product Info
and Legal Aspects,
Trademarks and Packaging
Materials



**Interesting According to
Whom??**

Interesting By :

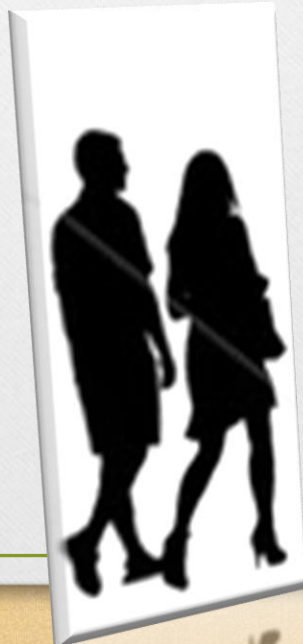
- Consumer, or Prospective Consumer/Buyer



Which Buyer???

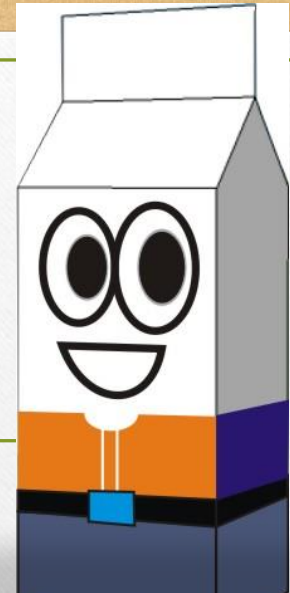


www.shutterstock.com



Buyers can be distinguished by age e.g., purchasing power, gender and so on.

*Well....
Who have this ?*

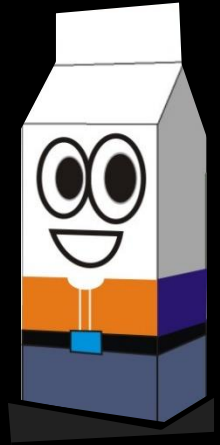




Development design?



Who should design your Packaging ?



Desainer...

Students of fine art

So.....in the design of packaging, A designer must be positioned itself as a consumers.



Define the following segment before the design is made.

Man ? Women ?

Toddlers? Kids? Teenagers? Adult? Ederly?

Lower middle? Medium –Top?

Supermarket? Stall? Market? Stores of food?

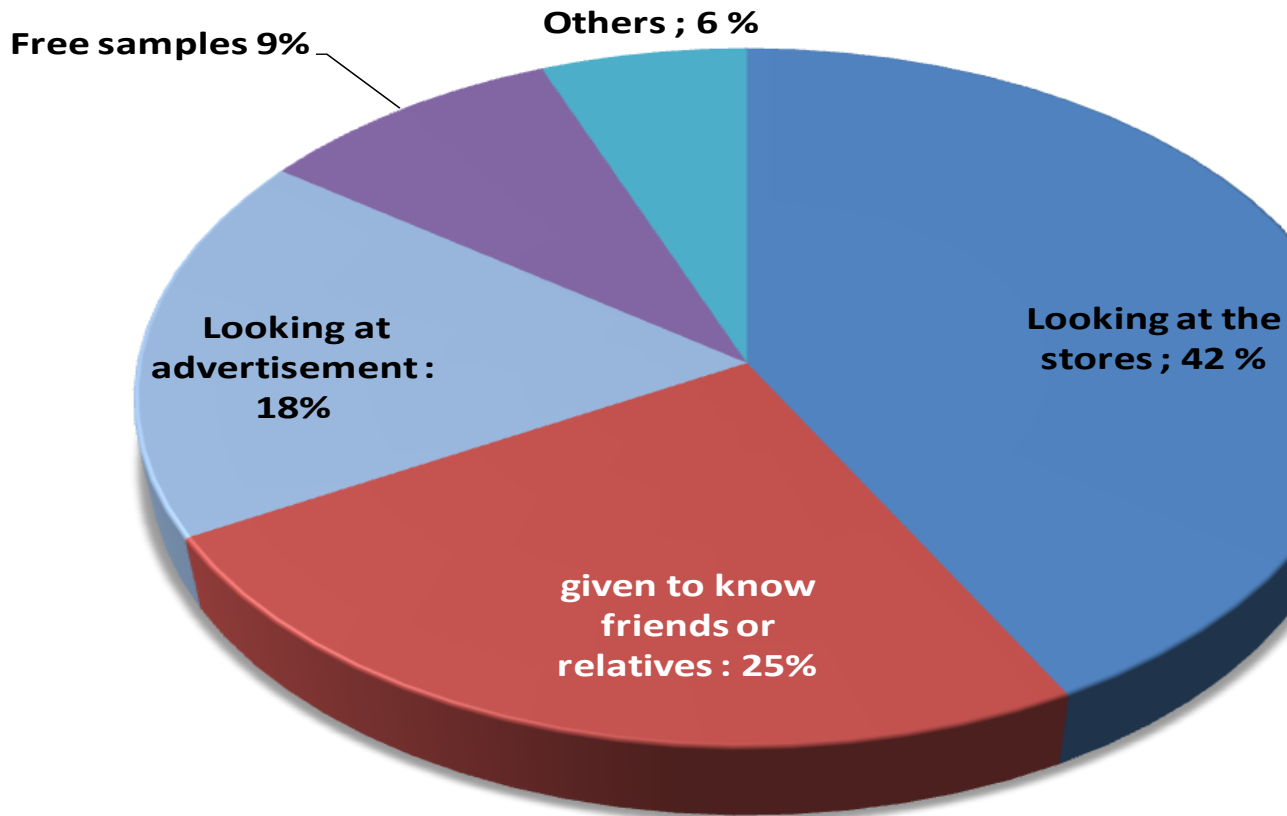


GOOD PACKAGING DESIGN

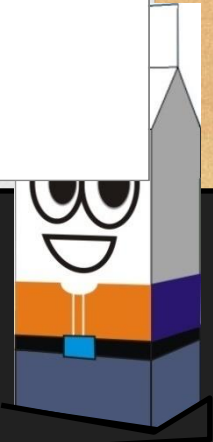
1. Practise
2. Product development
3. Storefront effect
4. Autentik
5. Honest
6. Attractive
7. Short and clear



Reasons to purchase (%)




Source: Grocery Survey
United Biscuit



THE REALITY OF SMALL AND MEDIUM INDUSTRIAL PACKAGING PROBLEMS

1

 Stuck to the tradition
packaging label

 The presumption packaging
only adds to the cost burden

2

3

 Made good by the seller,
not the buyer

**How to change the
ordinary into the
unusual plastic?**





Standing Pouch





GUSSETED





Centreseal



AW 6035 SR



Main Constraints :

1. The main obstacle modern packaging that is in Plastic Print with a fairly high minimum order, where one type of packaging can reach tens of millions (printed on plastic rather than silk-screening, but Rotogravure Printing) usually the packaging is produced by the factories making containers with a large industrial scale.

2. Packaging machinery manufacturers that price is tens of millions dollar

How micro entrepreneurs/SMEs
can compete ?

One solution = EAT (Equipment and Appropriate Technology)



Ordinary plastic or plastic kilogram in the market with the right EAT, can be converted into other forms of modern packaging.

Standing Pouch



Sachet/
centralseal

Gusetted



Advantages Equipment and Appropriate Technology (EAT 1)

1. Prices Relatively low to medium scale (3 millions)
2. Lower power 350 watts
3. Operated by using feet so more efficient
4. Can forming packaging materials
5. Tread teflon coated seal
6. Direct heating type (up-down heat)
7. Heating temperatur can be set up to 250°C
8. When the heat has been achieved Automatically warning stops (auto shut off)



Foot Sealer Atau
Pedal Sealer

Advantages Equipment and Appropriate Technology (EAT 2)

1. The price is very affordable for small scale
2. Lower power 350 watts
3. Operated by using hand
4. Tread “seal” or las tiny up to 0,5 mm
5. Can forming packaging materials.
6. Tread protector seal coated fabrics
7. Impulse type (bottom heat)
8. Heating temperature can set up.



Hand Sealer

With a little creativity, this EAT 2 can make modern packaging



Prepare plastic



Scissors bag underneath



Fold here and there



This pattern



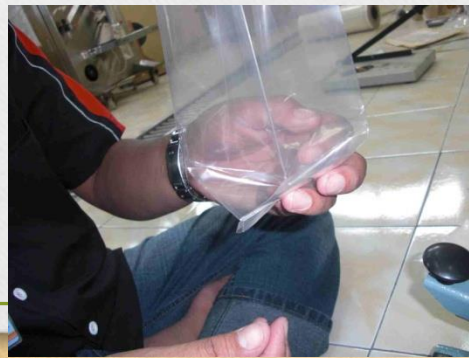
Seal



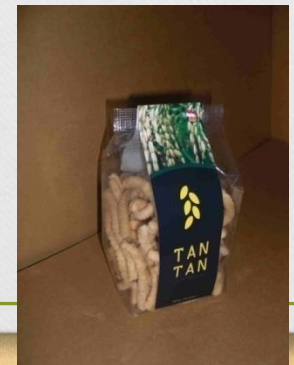
The results is like this



open



Inputs
product
labels and
stickers.



Thank You

